

7 Ways to Lead Your Team

Be First.....Be Last

Bruce E. Brown - Proactive Coaching

What does it take to lead?

Many ways to lead

Must know yourself

Ask for help

Things that prevent you from leading

Standards vs. Rules

Tradition may establish these

Build a tradition of positive leadership

7 Keys to Leading Your Team

- 1.) Be first to SERVE and the last to be served
- 2.) Be the first to LEAD BY EXAMPLE and the last to violate team standards.
- 3.) Be the first to be a LIFELINE OF COMMUNICATION between Coach and Team and be the last to withhold information.
- 4.) Be the first to PRAISE OTHERS and be the last to brag or draw attention to yourself
- 5.) Be the first to PROTECT AND DEFEND and be the last to criticize
- 6.) Be the first to CONFRONT VIOLATIONS OF TEAM STANDARDS, and be the last to ignore problems
- 7.) Be the first to ENCOURAGE and be the last to become discouraged

7 Keys to Leading Your Team: Details

1.) Be first to SERVE and the last to be served

- a. Why is it a privilege to serve?
- b. How can you Share Leadership?
- c. How can you embrace teammates so all roles are important?
- d. What are some differences between a Boss and a leader?

2.) Be the first to LEAD BY EXAMPLE and the last to violate team standards.

- a. Be an example of Attitude
- b. Be an example of Teachable Spirit
- c. Be an example of Poise
- d. Be an example of Work Ethic
- e. Be an example of Excellence
- f. Be an example of Accountability
- g. Be an example of Initiative

3.) Be the first to be a LIFELINE OF COMMUNICATION between Coach and Team and be the last to withhold information.

- a. Communication triangle
- b. Communicate by being Truthful
- c. Communicate by being Connected
- d. Communicate by being clear, concise and simple
- e. Communicate by being a better listener

4.) Be the first to PRAISE OTHERS and be the last to brag or draw attention to yourself

- a. Lead with Humility
- b. Be the first to spread the word of praise
- c. Confidence vs. Arrogance

5.) Be the first to PROTECT AND DEFEND and be the last to criticize

- a. Protect and Defend by being loyal to your coach and teammates
- b. Loyalty to yourself first
- c. Loyalty to teammates and coaches
- d. Protect and defend by welcoming new people to your team
- e. Protect and defend your team by being the first to admit you made a mistake

6.) Be the first to CONFRONT VIOLATIONS OF TEAM STANDARDS, and be the last to ignore problems

- a. First, you must determine your Core Covenants
- b. Confrontation requires that you are a person of integrity
- c. Confrontation requires courage
- d. Confrontation requires being a problem solver
- e. Choices you have when faced with a problem

7.) Be the first to ENCOURAGE and be the last to become discouraged

- a. Encourage by being someone who is mentally tough
- b. Encourage by being motivated yourself
- c. Encourage by sharing your passion
- d. Encourage by keeping things in perspective
- e. Encourage by being positive

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